

## Message Text

UNCLASSIFIED

PAGE 01 LAHORE 00143 311249Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----100180 312300Z /61

R 310435Z JAN 78  
FM AMCONSUL LAHORE  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1562  
AMEMBASSY ABU DHABI  
AMEMBASSY TEHRAN  
AMEMBASSY ISLAMABAD  
AMCONSUL KARACHI

UNCLASS LAHORE 0143

E.O. 11652: N/A  
TAGS: BEXP, PK  
SUBJ: JOINT VENTURE OPPORTUNITY: IMPERIAL ELECTRIC COMPANY, LTD.

1. IMPERIAL ELECTRIC COMPANY, LIMITED (IEC), IS INTERESTED IN  
PROCURING SUBCONTRACTS OR ANY TYPE OF COLLABORATION FOR CONSTRUCTION  
OF CIVIL AND ELECTRICAL WORKS WORLDWIDE. THE COLLABORATION COULD BE  
A JOINT VENTURE ON EQUITY PARTICIPATION BASIS, SUPPLY ON ECONOMICAL  
RATES OF LABOR, ENGINEERING STAFF AND SEMI-SKILLED PERSONNEL, MANAGE-  
MENT OF A PROJECT; EXECUTION OF A PROJECT WITH TECHNICAL KNOW-HOW TO  
BE PROVIDED BY PRINCIPAL, ETC.

2. IEC (WTDR 01/78) ESTABLISHED IN 1931 AS INDENTING HOUSE HANDLING  
WIDE RANGE OF PRODUCTS FOR POWER SYSTEMS, TELEPHONE AND TELEGRAPH  
LINE FITTINGS AND ACCESSORIES, RAILROAD EQUIPMENT AND LOCOMOTIVES,  
INDUSTRIAL MACHINERY, ETC. IEC HAS ESTABLISHED FOLLOWING ASSOCIATED  
ORGANIZATIONS AND IS KNOWN AS A PROGRESSIVE GROUP SPECIALIZING IN  
CIVIL AND ELECTRICAL CONSTRUCTION:

A) IMPERIAL CONSTRUCTION COMPANY, (WTDR 01/78),

ESTABLISHED 1957, ENGAGED MOSTLY ON TURN KEY BASPS AS DESIGNER,  
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SUPPLIER OF MATERIAL AND CONTRACTOR FOR CONSTRUCTION, ERECTION  
AND COMMISSION OF ELECTRIC TRANSMISSION LINES, POWER GRIDS AND  
SUBSTATIONS, AND COMMUNICATION SYSTEMS.

EA  
A INTERHOM LIMITED (WTDR 01/78), ESTABLISHED 1958, ENGAGED  
IN DESIGN AND CONSTRUCTION OF HEAVY CIVIL ENGINEERING WORKS

AND BUILDINGS.

C) ELECTRIC EQUIPMENT MANUFACTURING COMPANY (WTDR 01/78), ESTABLISHED 1954, ENGAGED IN MANUFACTURING PORCELAIN INSULATORS.

D) INTERHOM IMPERIAL INTERNATIONAL LIMITED (WTDR 01/78), ESTABLISHED 1976, CONSTRUCTS MAJOR CIVIL, ELECTRICAL AND MECHANICAL WORKS OUTSIDE PAKISTAN.

E) IMPERCON LIMITED, ESTABLISHED 1975, UNDERTAKES SOIL INVESTIGATION PILE/RAFT AND ALL KIND OF FOUNDATION CONSTRUCTION, BORING, DRILLING AND GROUTING WORKS.

F) ASSOCIATED ENGINEERS LIMITED, ESTABLISHED 1970, PROVIDES TECHNICAL ADVICE AND CONSULTANCY IN FIELD OF POWER AND CIVIL ENGINEERING, COMMUNICATION SYSTEMS, ETC.

3. INTERHOM IMPERIAL INTERNATIONAL HAS RECENTLY BID FOR FIVE PROJECTS OF WATER AND ELECTRICITY DEPARTMENT OF ABU DHABI GOVERNMENT. IT HAS ALSO PROCURED A SUBCONTRACT WITH SOME CANADIAN COMPANY FOR CONSTRUCTION OF APPROX. 150 KILOMETERS OF 400-KV POWER TRANSMISSION LINE IN IRAN.

4. WITH THIS BACKGROUND IEC CLAIMS TO BE WELL EXPERIENCED AND CAPABLE OF HANDLING SUCH JOBS AS LISTED ABOVE. INTERESTED U.S. ORGANIZATIONS MAY CONTACT DIRECTLY OR THROUGH POST:  
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A. REHMAN  
MANAGING DIRECTOR  
IMPERIAL CONSTRUCTION COMPANY, LIMITED  
P.O. BOX 389  
7 SHAHDIN BUILDING  
SHAHRAH-E-QUAID-E-AZAM  
LAHORE, PAKISTAN  
CABLE: IMPERIAL  
TELEX: 4807-IMPERIAL.  
GAMON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 31 jan 1978  
**Decaption Date:** 01 jan 1960  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Original Handling Restrictions:** n/a  
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**TAGS:** BEXP, PK  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014